



WEBSITE: reiawaynecounty.org
FACEBOOK: Wayne County REIA of Michigan
24hr recording (313) 437-2945
Fax: 313-386-7600
MAILING: P.O. Box 5341
Dearborn, Michigan 48128

Volume 33

April 2017

Number 3

MONTHLY MEETING

TUESDAY April 4, 2017

NETWORKING & DINNER

RED LOBSTER

13999 Eureka Rd • SOUTHGATE

Next to 7-11, near Trenton Rd.

6:00 - 7:15 .....Dinner & Networking

7:30 .....Meeting Starts

SPEAKER — Michael Jeffreys

Michael Jeffreys is one of America's most engaging sales and motivational speakers. Since 1988, he's been delivering live sales training programs and motivational keynote speeches

Along the way, he's picked up some extremely valuable ideas for increasing sales and achieving big results, and those principles are the basis of his seminars today.

For More Info, Check the Website: www.reiawaynecounty.org

For Any Questions Please Call: Wayde Koehler, President 313-819-0919

Next Meetings
MONTHLY MEETING
• Tuesday April 4, 2017
• Tuesday May 2, 2017
BOARD OF DIRECTORS
See Website for Meeting Location
• Tuesday April 11, 2017
• Tuesday May 9, 2017

YOU ARE INVITED TO THE MONTHLY INVESTOR GET-TOGETHER!
Hosted by our Vice President, Bill Beddoes
3RD TUESDAY MEETING
April 18, 2017 @ 6:00PM
WHEN: 3rd Tuesday of the month
Join us for a casual evening with like-minded individuals to share your stories, discuss your issues and learn more about our investing community!
FREE ADMITTANCE just make sure you pay for your food. ;)
We hope to see many of you there, and feel free to bring a friend or two.
For More Info: Bill 734-934-9091 • billbeddoes@me.com

# Membership Application

New Member ( ) Renewal ( )

## ANNUAL DUES Family — \$135.00 - (One Address — 2 People)

Single meeting fee for non-members is \$20.00 per person, which will be applied to the annual dues if you join the next month.  
(we hope this will encourage people to join)

Fill Out Form and Mail or Fax to: R.E.I.A. • P.O. Box 5341 • Dearborn, Michigan 48128

Make Check Payable to: REIA — 24hr recording (313) 437-2945 • Fax: 313-386-7600

Name \_\_\_\_\_ Spouse \_\_\_\_\_

Mailing Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone No.: Home \_\_\_\_\_ Work \_\_\_\_\_

How did you hear about us??: \_\_\_\_\_ Referred by a member?? Their Name \_\_\_\_\_

Business Name(if applicable) \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_ Can you volunteer some time, talent or information??

Tell us the companies you use and see if we can advertise for them.

FOR RENEWING MEMBERS: Any questions/comments on how to better our organization??

## REMINDER!!

### Investor Get-Together

APRIL 18<sup>TH</sup>

3RD TUESDAY OF THE MONTH

Meeting Starts at 6:00pm

### Real Estate Investors Association of Wayne County

P.O. BOX 5341 • Dearborn, Michigan 48128

24hr recording (313) 437-2945/Fax: 313-386-7600

WEBSITE: [www.reiawaynecounty.org](http://www.reiawaynecounty.org)

Facebook — Wayne County REIA of Michigan

## Members/Guests

Joedy Patrick, Speaker

Terrell & Theresa Spivey

Noel Seleski

Patrick Sullivan      Joe Pinhas

Angela Russo          Gerald Jones

Derrick Kennedy      David Hall

Nadav Doran          Kelly Infante

### \*\* OFFICERS \*\*

President - - - - - WAYDE KOEHLER .....(313) 819-0919

Treasurer - - - - - WAYDE KOEHLER .....(313) 819-0919

Vice President - - - BILL BEDDOES .....(734) 934-9091

Parlamentarian - - - BILL BEDDOES .....(734) 934-9091

Secretary - - - - - BOB COUSINO .....(734) 782-1847

### \*\* TRUSTEES \*\*

Jerry Kirschner 248-867-0744      Richard Nagy 734-283-1754

John O'Neill 603-848-8689      Mike Brandau 734-231-0400

Rose Papp 313-383-6592

Michael Gunderson 313-506-7869

All rights reserved. No part of this report may be reproduced or placed on any electronic medium without written permission from the publisher. Information contained herein is obtained from sources believed to be reliable, but its accuracy cannot be guaranteed.

Real Estate Investors Association of Wayne County

WWW.REIAYNECOUNTY.ORG

# Ad Rates

## Business Card Size

\$100.00 for 6 months

\$160.00 for 1 year

## Post Card & 1/2 page

\$85.00 per month

\$350.00 for 6 months

\$550.00 for 1 year

## Full Page

\$150.00 per month

\$600.00 for 6 months

\$1000.00 for 1 year

*If you decide to advertise with us, send a copy or information w/check to:*

## R.E.I.A.

2962 Fort St • Lincoln Park, MI 48146

Email: reiawaynecounty.org

Fax: 313-386-7600

Ph: 313-383-6592

## MAKOWER ABBATE PLLC

ATTORNEYS & COUNSELORS AT LAW

### Stephen M. Guerra

Attorney and Counselor at Law

30140 Orchard Lake Road • Farmington Hills • MI 48334

Tel: 248 254 7600 Fax: 248 671 0100

steve@makowerabbate.com Direct Dial: 248 254 7603

9/16

## AARON D. COX

Professional Limited Liability Company

23944 Eureka Rd • Suite 107

Taylor, Michigan 48180

Ph (734) 287-3664

Fax (734) 287-1277

Email: aaron@aaroncoxlaw.com

12/16

# Around Town with Real Estate Investor Groups

(call each group for details)

### • OAKLAND R.E.I.A.

www.ReiaofOakland.com

### • Macomb Property Owners Association

Cocktails/Dinner 6-6:30 pm • Meeting 7:00 pm

For More Info Call: 586-977-7372

### • Monroe County Landlord Association

6:30-7:30 pm Social/Dinner • 7:30 pm Meeting

(734) 457-5758

### • American Landlord Association

Northwest Activity Center

877-247-3372

### • Real Estate Investors Association of Wayne County

(REIA of Wayne Co) 1st Tuesday of every Month

6:00 pm Networking @ Red Lobster, Southgate

7:15 Announcements • 7:30 pm Meeting

(313) 347-1401 • 24 hr Answering Machine

### • Real Estate Investors Association of Wayne County

(REIA of Wayne Co) 3rd Tuesday of the Month

Red Lobster • 13999 Eureka Rd • Southgate

### • Jackson Area Landlords

6:30 pm Meeting

517-596-2592

### • Toledo Real Estate Investors

Sullivan Hall @Gescu Parish

2049 Parkside @Bancroft

6:45 pm Meeting

(419) 283-8427

### • Southeast Michigan Real Estate Investor Association

39555 Orchard Hill Place

Novi, Michigan

(248) 692-1100

## **SELEWSKI SPECIALTY UNDERWRITING, LLC** **For All Your Landlord REO Insurance Needs**

### **Program Highlights:**

1. Insure unlimited properties on one policy
2. Easy online access to your policy to add/change/remove properties
3. Insure vacant/rehab/new builds/tenant occupied homes on the same policy
4. One easy monthly bill for all properties insured
5. Insure multiple entities on one policy
6. Replacement Cost or Actual Cash value available
7. Simple Property Reporting form
8. Insure Property in any of the 48 continental states

*Call today for your free quote, whether you have one property or one hundred, we can help.*

**855-50-INSURE (855-50-467873)**

Email: [nselewski@yahoo.com](mailto:nselewski@yahoo.com) [www.noelselewskiagency.com](http://www.noelselewskiagency.com)

***Noel Selewski Agency, Inc.***

**Ph: 855-50-INSURE (855-50-467873)**

Email: [nselewski@yahoo.com](mailto:nselewski@yahoo.com) [www.noelselewskiagency.com](http://www.noelselewskiagency.com)

# ***New bill might nix medical marijuana in apartments***

By Bill Laitner - Detroit Free Press

With marijuana and its medical version becoming big business in Colorado and other states, the organizer of today's Capital Conference in downtown Lansing said more than 300 profit-minded Michiganders were registered to learn how they might someday turn the drug into dollars.

In the banquet area of the Radisson Hotel Lansing, they're scheduled to hear from a champion of Michigan's marijuana movement, said convention organizer Rick Thompson of Flint Township, a longtime board member of statewide groups, that favor legalizing the drug.

Keynote speaker state Rep. Jeff Irwin, D-Ann Arbor, who is term-limited and is making one of his last stands as a law-maker by battling a bill that pits medical users of pot against landlords and apartment managers. It's likely to come up for a vote in the state House this week, he said.

Irwin, whose career in the state House ends Dec. 31, said last week that he hoped to head off what he calls a fresh threat to Michigan's medical-marijuana users. But the trade associations for apartment owners said the bill would reduce their property damage, fire risks, electric bills and complaints about odors resulting from medical-marijuana users who smoke or grow the drug in their units.

The bill is a proposed amendment to Michigan's 2008 voter-approved medical marijuana act to let landlords ban any use of marijuana in apartments. As Senate Bill 72, it passed last week in the state Senate's lame-duck session;

On Friday, Irwin sent an e-mail blast to hundreds of Michiganders on the Internet's Safer Access forum — ranging from lawyers and dispensary owners to medical users and Libertarians who favor ending the war on drugs. It was a call to arms against letting the bill pass in the House this week, he said.

In lame-duck session, "the most odious, - unpopular things" get passed quickly" unless someone raises the alarm, Irwin said. As he puts it, landlords are telling state lawmakers that "Gee, we've got some tenants who are inconsiderate and they disturb the peaceful tranquility of their neighbors." Irwin said that's no different from someone blasting a stereo or holding a party at 3 a.m. If the bad behavior continues, an apartment owner can use Michigan's existing landlord-tenant laws to evict a bad actor, he said.

"This kind of problem is something for them to work out in the court system rather than adding this hammer to the state (medical) marijuana act and putting sick people out in the street," Irwin said.

Irwin has no reservations about his long-standing support for legalizing marijuana in Michigan, something he favored long before it was politically acceptable. Marijuana "could be a big economic opportunity for Michigan," he said.

"There's so much to be gamed by stopping the nonsense and just taxing this product. But the biggest difference would be ending what happens to thousands of people, whose lives get turned upside down, and all the money we spend locally to break into their homes and charge them and jail them" with marijuana offenses, he said.

The bill, which landlords and apartment managers across the state have tried for years to get passed, would amend the state's medical marijuana act to make it far easier to evict renters who smoke or grow marijuana in their units. If it passes, landlords could duck the costly and time-consuming process of evicting through court orders. Instead, they could simply place wording in lease agreements to say that any use or growing of marijuana anywhere on their properties would subject a tenant to immediate eviction.

The state's big landlord groups have said in hearings for two years that they need a statewide rule to help them avoid not only complaints about odors but also the risk of fires from the high-powered lights that growers use in cultivating cannabis, as well as the growers' daunting electricity consumption and the potential mold or water damage caused when tenants turn apartments into quasi-greenhouses.

Although he declined to talk about the pending bill, 'apartment owner Jerry Amber — Vice President of Amber Properties, which owns 1,400 units in Oakland County — said his firm expects all tenants to abide by the company's "'House Rules" that state: "Be a good neighbor and comply with all state and federal law."

To Amber, that includes federal drug laws and their blanket prohibition of marijuana, whether it's medicinal or not. — continued on page 6

## HOUSE MENTOR LLC.

1-800-260-4100 or 248-585-8584

[www.inspectmichigan.com](http://www.inspectmichigan.com)

**Serving REIA Members Since 1986!**  
**Quality • Integrity • Experience**

**Matt Bezanson, President**



ASHI #6862

2/17

— Continued from Medical Marijuana page 5

The website of Grand Rapids-based Rental Property Owners Association — which bills itself, as the state's largest real-estate investor group — says “there t is more gray around this topic than a cloudy day.” It cites numerous legal tactics that landlords can use to keep tenants from growing, selling or smoking marijuana in rental properties, although all require either civil or criminal court actions.

Other rental groups cite an opinion by Michigan Attorney General Bill Schuette, who declared in 2012 that the owner of an apartment building can prohibit marijuana smoking and growing “anywhere within the facility,” and that such a ban would not violate the state medical marijuana act.

Arguably, some of the would-be entrepreneurs meeting in Lansing might consider the pending bill a business opportunity. Why not operate and advertise apartment units just for medical-marijuana users, and see whether they flock to a new form of rental property?

That would be a good turn of events in the marketplace, said Farmington Hills lawyer Dominic Silvestri, a specialist in real estate and small-business law. Otherwise, “it may be difficult for medical—marijuana users to find a residence without buying their own house,” he said.

*Reprinted from the Detroit Free Press and Submitted by Wayde Koehler, President R.E.I.A. of Wayne County*

## ATTORNEYS AT LAW

Free Simple Legal Advice

- Peter C. Rageas CPA, MST  
(313) 962-7777  
(313) 962-0581 fx

- John Payne  
(313) 562-5700

- Gary Segatti  
(248) 808-2711

- Aaron D. Cox  
(734) 287-3664

- RealChek, Thomas Moorhead  
(800) 955-2435  
(CHEK)

- Michael A. Gunderson, JD  
(313) 259-6900 x113

## Pollard Heating and Cooling

9/17



-Quality Heating and Cooling Work

-Service, Installation and Sales

-A Licensed and Insured Corporation

**Howard Pollard, President**

Office-313-551-4011

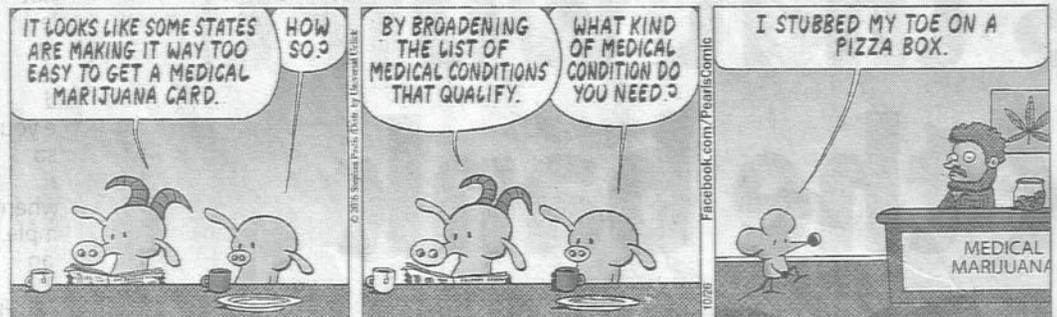
Howard--313-215-4889-can text

Fax-313-551-4526

[Howard@PollardHeating.com](mailto:Howard@PollardHeating.com)

23062 Columbia Street  
Dearborn, MI 48124

PEARLS BEFORE SWINE By Stephan Pastis



Real Estate Investors Association of Wayne County

[WWW.REIAWAYNECOUNTY.ORG](http://WWW.REIAWAYNECOUNTY.ORG)



*Trowbridge Law Firm, P.C.*

7/17

**Michael A. Gunderson, JD**  
1380 E. Jefferson Avenue  
Detroit, MI 48207  
313.259.6900 x113  
313.259.3474 Fax  
313.506.7869 Cell  
www.trowbridgelaw.com  
mgunderson@trowbridgehouse.com

**Noel Selewski Insurance Agency, Inc.**

**Noel Selewski**  
Owner



12/17

15206 Mack Ave  
Grosse Pointe, MI 48230  
Phone: (313) 886-6857  
Fax: (313) 886-6106  
noelselewski@sbcglobal.net



**SAFE GUARD**  
**Pest Control**

10/16

**Lloyd A. Phipps**

Specializing In:  
Carpenter Ants  
Slab Ants  
Spiders and Bees

(734) 595-4044  
(734) 427-0707  
Serving Wayne County  
and Surrounding Areas

Also Treats for:

- Fleas
- Box Elder Beetles
- Mice
- Rats
- Roaches

"Real Estate Inspection Not Available"

**RE/MAX**

Properties, Inc.  
Each Office Independently Owned and Operated

**Ray Lemons**  
Broker / Owner

3420 West Road  
Trenton, MI 48183

Cell: (734) 552-3125  
E-mail: raymond.lemons@gmail.com



**Dr. Daniels and Son**  
Investment Real Estate Capital

43902 Woodward Ave. Suite 20  
Bloomfield Hills, MI 48302  
Phone: 248-335-6166  
Fax: 248-335-5436  
Allan@DrDanielsAndSon.com  
www.DrDanielsAndSon.com

**Allan D. Daniels**  
President

Michigan Licensed Real Estate Broker | NMLS 138110

7/17



**CAROLYN FELDMAN**  
VICE PRESIDENT

2336 N. Damen Ave.  
Chicago, IL 60647  
Voice: 248.254.3315

carolyn@mynationwidecredit.com  
www.MyNationwideCredit.com

4/17

**PRISTINE FLOORS LLC**

524 N Melborn Dearborn, MI. 48128  
**313-587-2897**

**WOOD FLOORS**  
SANDING & REFINISHING

10/16



**Wayne Metropolitan**

Community Action Agency

**Jane Scarlett**

**Director of Housing & Homeless Programs**

Homeownership • Financial Empowerment

Direct 313-463-5490  
Fax 734-284-4497  
jscarlett@waynometro.org

2121 Biddle  
Suite 102  
Wyandotte, MI 48192

www.waynometro.org

12/16

# DETROIT HITS BLIGHT MILESTONE: 10,000 RAZINGS

By Matt Helms - Detroit Free Press

Marking a milestone in Detroit's effort to rid itself of blight, crews on Tuesday tore down the 10,000th vacant home since Mayor Mike Duggan's administration revamped the city's blight-removal program more than two years ago.

The two-story home on the 14000 block of Marlowe near Grand River and Hubbell on the city's west side had been vacant for 20 years, and neighbor Jimmy Jones, a retired Ford worker, said it was ridiculous that the house had sat for so long.

"It was an eyesore," said Jones, who has lived on the block since 1981. "To have guests or family come and visit you, and this is what they've got to look at? It's a big embarrassment. We keep our homes up and have to look out at something like that."

Workers sprayed the house with water, to keep the dust down as a man with a backhoe made quick work of demolishing the house. Onlookers cheered when a large part of it collapsed into a heap.

Hitting 10,000 demolitions — at a pace that averages about 150 a week — was a "remarkable accomplishment," Duggan said at a news conference Tuesday morning, "but we've still got 30,000 to go."

"Every time one of these houses goes down, we raise the quality of life for everybody else in the neighborhood," Duggan said. "And you look here, the beautiful houses of the families across the street. These are folks who stayed in the city, paid their taxes, kept their houses up and had to watch the blight spread. We're finally starting to fight it effectively."

Detroit has received more than \$250 million from the federal government's Hardest Hit Fund of the Troubled Asset Relief Program and the Michigan State Housing Development Authority for blight

removal. City officials said the city is on target to tear down 5,000 blighted houses this year and 6,000 in 2017.

Detroit's blight removal program is under an ongoing federal investigation after reports of questionable bidding practices and a spike in the costs of demolishing houses. The Office of the Special Investigator General for the Troubled Asset Relief Program, which monitors the Hardest Hit

Fund, is investigating the blight program with assistance from the FBI.

Duggan, who has promised full cooperation in the investigation, referenced the spike in costs last year, when the average demolition price rose to \$16,400

from \$8,500-\$10,000 under former Mayor Dave Bing. Duggan said the average cost for the 5,000 homes the city will tear down this year will be under \$13,000.

"It took us a while to really get the hang of this, and I won't tell you we're perfect," Duggan said. "But we're moving much more efficiently than anybody else in the country, and for the folks on this block, I don't think it could come too soon."

Duggan said the rapid pace of blight removal has done more than improve quality of life in neighborhoods. He said structure fires have dropped by 25% in the city over the past two years, and a 2015 report found that in neighborhoods where abandoned homes have been removed, property values have risen citywide by more than \$209 million.



MATT HELMS/DETROIT FREE PRESS

Workers begin the demolition of a blighted home on the 14000 block of Marlowe on Detroit's west side

Reprinted from the Detroit Free Press & Submitted by  
Wayde Koehler, President R.E.I.A. of Wayne County

## FREE ADVERTISING

The Commercial Segment is just before the regular meeting, at 7:15 P.M.

*This is your opportunity to tell everyone what you want to:*

**BUY • SELL • TRADE • GIVE AWAY**

**COME ON UP TO THE MICROPHONE!**

*(THIS IS A SHY FRIENDLY SETTING)*

### PROFESSIONAL SERVICE PROVIDERS:

Tell everyone what Professional Service or skilled trade you offer; specifically for the Real Estate Investor. (Bring your flyers and business cards)

### NEED HELP?

Come on up and introduce yourself. Ask for a little help on your project. (This may be why we are all here???)

**The Right Place at the Right Time!!**

**THIS IS NETWORKING!**



**RealChek America, Inc.**

"Serving America with Unique Rental Services"

Thomas E. Moorhead  
President

605 S. Washington Street  
P.O. Box 370  
Owosso, MI 48867-0370

1-800-955-2435 (CHEK)  
1-517-723-1183  
Fax: 1-517-725-3135

12/16



**MELLEN, SMITH & PIVOZ PLC**

**Jeffrey A. Campeau, CPA/ABV  
Partner**

30600 Telegraph Rd.  
Suite 1131  
Bingham Farms, MI 48025-4531  
(248) 642-2803  
Fax (248) 642-7236  
Cell (734) 673-8658  
jcampeau@mspcpa.com

### SPEAKERS COMMITTEE

**Jerry Kirschner 248-867-0744**

*If you have any suggestions for speakers, drop us a line at: [www.reiawaynecounty.org](http://www.reiawaynecounty.org) or email him at: [gkirsch888@aol.com](mailto:gkirsch888@aol.com)*

## HOPE YOU CHECKED OUT OUR LIBRARY!

Our Library will be available (for 1/2 hr) before our meeting or reserve a book

**7:00 pm - 7:30 pm**

*Identify yourself as a member of Real Estate Investors Association of Wayne*

*County, for a Free 3 month subscription to Mr. Landlord.*

**Call 800-950-2250 or Fax 757-424-7963 MEMBERS ONLY**

**Mr. Landlord**

**New Subscription Division**

**P.O. Box 64442 • Virginia Beach, VA 23467**

**Also for an annual subscription, send \$29.00 (reg price \$79) to same address and identify yourself as a member.**

*Mr. Landlord  
Subscription!*

*Real Estate Investors Association of Wayne County*

**WWW.REIWAYNECOUNTY.ORG**

## Filling Vacancies

### Use YouTube Videos to Help Fill Vacancies

Landlords and property managers are benefitting from using YouTube.com videos to advertise and promote their rental properties. YouTube is the home to millions of homemade videos, and savvy landlords are using it for more than watching funny cat videos. Borrowing from real estate agents who have increasingly used videos to show houses online, many landlords and property managers are turning to YouTube videos to market to prospective residents.

YouTube is quickly emerging as a landlord's top marketing tool because it gives prospective residents a chance to see a rental online—where an increasing number of people start their search for somewhere to live. Whether professionally crafted or created with your phone or camera, videos of ready-to-rent properties can provide viewers with a close look at a rental.

One of the most effective types of videos that landlords are using are walkthroughs of their properties. A walkthrough tour on video and posted on YouTube can boost your marketing efforts immensely. Here are three reasons why you should consider posting YouTube videos of your rental property vacancies:

#### 1. Videos Are Clearer Than Photos

One advantage that a YouTube video has over a still photo is that they give the viewer the most realistic idea of what the rental property looks like. Video allows viewers to truly gauge the depth of a room, the width of a hallway and the views from each room. A YouTube video of a rental property gives the viewers the experience of walking through the entire property, listening to narration and getting a very clear idea of what the rental has to offer.

#### 2. Weeds Out Non-Interested Parties

Sharing videos with prospective residents is quick and easy and you only have to do it one

time with a camera. Posting a YouTube video of your rental property is essentially doing a virtual walkthrough, and if viewers are interested, they will contact you. Viewers who are not interested will move on without wasting your time on a showing that doesn't lead to anything. With a YouTube video of the property, you'll only be contacted by prospective residents who like what they see and want to know more.

#### 3. It's Free and Easy

Online marketing is here to stay and using videos to fill vacancies should be part of a larger campaign. The benefits of these videos are numerous. It doesn't cost anything to upload to YouTube and the videos can be accessed by anyone in the world. Load times are fast and can even be viewed on mobile devices. Your video can even be linked with all your social media, such as Facebook and Twitter, for more exposure. Online videos, whether homemade or professionally packaged, really cater to the increasing number of renters seeking rental information on the Internet.

Rental property videos are often all that you need to give viewers a reason to contact you and apply.

Written by Tom Bings, Co-Founder of RentPrep.com  
Reprinted from Mr. Landlord and Submitted by Wayne Koehler, President R.E.I.A. of Wayne County

**PRONTO PEST MANAGEMENT**  
Quality Pest Eliminators

The Bait Specialist

www.prontopest.net 10130 Capital Ave. Oak Park, Ill 48237

PRONTO PEST MANAGEMENT IS A FAMILY OWNED AND OPERATED BUSINESS FOR THE PAST 29 YEARS. WE ARE A FULL SERVICE PEST ELIMINATION COMPANY. Stephen Alcalá - Owner

SOME OF THE PESTS WE TREAT ARE:  
WASPS, RODENTS, ANTS, ROACHES, SPIDERS, EAR WIGS

Office: 248-399-4298 Fax: 248-399-8317 E-Mail: scottalcala@prontopest.net TOLL FREE: 855-438-7436

10/17

# R.E.I.A. Membership Benefits

- Socializing, Networking, Networking & Networking
- Monthly Newsletter & Guest Speakers
- Court-Approved forms available-(courts.michigan.gov/)
- Liaisons with Local and State Government
- Referrals and Education
- Discount card for Sherwin Williams Paint & Office Max  
(ask and have your membership card.)

## — MEETING AGENDA —

**RED LOBSTER ON EUREKA • SOUTHGATE**  
Next to 7-11, near Trenton Rd.

6:00 - 7:15 ... Dinner and Networking  
7:30 - ..... Meeting — (\$20.<sup>00</sup>FOR GUESTS)

## NEW Member Application

Please fill out our form when you come to the meeting. We need your email address so we can send you the newsletter & alerts and updates!!

The nation's leading  
online real estate  
transaction marketplace

**auction.com**  
A TEN-X COMPANY

Now exclusively focused on the sale of bank-owned and foreclosure properties.

www.auction.com/concierge  
conciergeservicesnortheast@auction.com

*"Warranties on All Appliances"*

**Home Appliance Outlet**  
**10% OFF ANY APPLIANCE w/AD**  
**(734) 699-5330**

851 Sumpter Rd • Belleville  
1 mile south of I-94 • Belleville Rd. Exit 190  
(Located in Belle Plaza)

MOTHER GOOSE & GRIMM By Mike Peters



Real Estate Investors Association of Wayne County

**WWW.REIAWAYNECOUNTY.ORG**

# WEB SITE CORNER

This new column of useful website addresses is a new addition to our newsletter format. If you wish to have a website featured in this column please email [reianews@aol.com](mailto:reianews@aol.com)

- [www.reiaofOakland.com](http://www.reiaofOakland.com) . . . . . REIA of Oakland.
- [www.nationalreia.com](http://www.nationalreia.com) . . . . . National Headquarters
- [www.irs.gov](http://www.irs.gov) . . . . . IRS Website
- [www.bendover.com](http://www.bendover.com). . . . . Govt. Red Tape Help
- [www.taxsites.com](http://www.taxsites.com) . . . . . Tax and Accounting
- [www.unclefed.com](http://www.unclefed.com) . . . . . Online Tax Resource
- [www.courts.michigan.gov/](http://www.courts.michigan.gov/) . . . . . Michigan Courts
- <http://www.michigan.gov/taxtrib> . Tax Appeals
- <http://www.ask-the-rehabber.com>

**OUR WEBSITE!!!**

**[www.reiawaynecounty.org](http://www.reiawaynecounty.org)**  
 24hr recording (313) 437-2945 • Fax: 313-386-7600

---

**Wayne County REIA of Michigan**  
**LOOK FOR US ON FACEBOOK!**

### State Criminal Records:

- [www.state.mi.us/mdoc/asp/otis2.html](http://www.state.mi.us/mdoc/asp/otis2.html)..... Offender Tracking System (OTIS)
- <http://apps.michigan.gov/ichat/home.aspx> ..... Criminal History Check (ICHAT)
- <http://www.oakgov.com/crtsOO04/main> ..... Oakland County District Court Case Search
- [www.mipsor.state.mi.us/](http://www.mipsor.state.mi.us/)..... Michigan Sex Offender: (PSOR)

### Are You Looking For Houses To Buy???

- [www.realtor.com](http://www.realtor.com)
- [www.buyowner.com](http://www.buyowner.com)
- [www.fsbo.com](http://www.fsbo.com)
- [www.hud.org](http://www.hud.org)
- [www.historicproperties.com](http://www.historicproperties.com)

### Are you looking for comps?

- [www.homeradar.com](http://www.homeradar.com)
- [www.realestate.yahoo.com/realestate/homevalues](http://www.realestate.yahoo.com/realestate/homevalues)

### Need to find someone?

- [www.555-1212.com](http://www.555-1212.com)
- [www.anysho.com](http://www.anysho.com)

### Lead Base Paint Pamphlets?

- [www.hud.gov/lea](http://www.hud.gov/lea)

**Need to E-mail any questions or articles or anything for us?? Our web address is**  
**[ApPrint1@aol.com](mailto:ApPrint1@aol.com)**

**Send us your email for meeting reminders and to get your newsletter sent to you. Or fax your email address to us at 313-386-7600 or [reiawaynecounty.org](http://reiawaynecounty.org) or**  
**24hr recording (313) 437-2945**



| BOARD MEMBERS INFORMATION |              |                                |
|---------------------------|--------------|--------------------------------|
| NAME                      | PHONE        | EMAIL                          |
| . Wayde Koehler           | 313.819.0919 | housemgt@comcast.net           |
| . Bill Beddoes            | 734.934.9091 | billbeddoes@me.com             |
| . Jerry Kirschner         | 248-867-0744 | gkirsch888@aol.com             |
| . Rose Papp               | 313.383.6592 | rosep2962@yahoo.com            |
| . Bob Cousino             | 734.782.1847 | bojic@att.net                  |
| . Mike Brandau            | 734.231.0400 | mbrandau55@gmail.com           |
| . John O'Neill            | 603.848.8689 | ..jr_oneill@yahoo.com          |
| . Michael Gunderson       | 313-506-7869 | mgunderson@trowbridgehouse.com |
| . Richard Nagy            | 734-283-1754 | reiawc.2010@gmail.com          |